

## **Referral Program**

IT Labs receives more than 75% of its business from referrals by its customers and return business.

Our customers have benefited from the discounts in services they have received from referring customers to us.

We offer the following incentives to any referral that result in a project for IT Labs:

### **10% Services Discount**

A 10% services discount will be applied to your current invoices on the first project from your referral.

### **5% Cash Discount**

A 5% cash payment will be made from the first project done for your referral.